# JOEY FEHRMAN 




## Q HAPTER : PRETEME

There is finally a way to master your finances while being entertained!

Pirates of Financial Freedom is a personal finance adventure novel for young adults and adults. Readers are entertained with plot twists, sword fights, interesting characters, treasure hunts, humor, and even a romance story whilelearning over 70 personal finance skills and concepts.

Topics include paying down debt quickly, budgeting tricks, investing in the stock market, spending guidelines, powerful money mindsets, retirement savings, securing a higher credit score, buying your first home, and much more. It all leads up to the exciting conclusion which delivers the most important lesson of all.

H ow is this different from other personal finance books? First, it is an adventure novel that also teaches finance, so it has entertainment at its core. Second, research shows that people learn best through stories, so these lessons are more memorable and easier to understand. Lastly, it focuses on taking action rather than just passive learning; the last chapter is dedicated to goal setting. Learn all the exciting details at PO FFbook.com/details.

The following two chapters are excerpts from the book and will give you a taste of the material. N ow get ready to experience a financial literacy adventure unlike any other!


JOEY FEHRMAN, CFA

## Chapter One

Fire the cannons!" The pirate ship rocked with the explosive blasts of eight cannons firing simultaneously. The projectiles rocketed toward the enemy ship, but only one was a direct hit. M inutes earlier, their adversaries had ambushed them, coming out of nowhere in the night fog. The captain was satisfied with one hit, considering they had such little time to prepare.

Flashes of light and smoke emanated from across the rift between the two vessels. "Brace for impact!" the captain shouted.

The crew dove for cover as the cannon fire crashed into their wooden hull and cut through one of the main masts. They were taking damage quickly, but the captain maneuvered through the night's ocean waters with expert skill. He aligned his ship to score severe damage to their enemy. "Fire!" he shouted.
"All the cannons don't be loaded yet, C aptain!" shouted back one of the crew.

H eslammed his fist in frustration. "A rgh. Fire what yar got!"
Two cannons fired on the enemy ship, one scoring a solid hit. The captain didn't have much time before their attacker returned fire, and since his crew was short-handed, he knew this was abattle hecouldn't win.
"A bort the mission! H ead north by northwest!" T hey steered the ship away and got a good distance before they heard the blasts again. C annon fire rained down around their ship, causing more
damage. T hey set the sails to catch as much wind as possible, then sailed full-speed ahead. The enemy pursued but was no match for thefastest ship on the sea.

Feeling defeated, C aptain Rich R. D ailey sat down on the deck and pondered his next move.

## Chapter Two

Owen entered the tavern and looked around. The place was a hole-in-the-wall with a consistently bad stench, but it was one of the few places left in town that still served pirates. T he bullet holes in the wall, hook scratches on the chairs, and indentations covering the wooden floor all seemed normal to him.

Rusty sat at the bar, wearing his usual goofy grin as he gulped down his rum.

0 wen walked over and took a seat next to Rusty. "W hat do the captain be wantin' at this hour of the morning?" he complained, having just rolled out of bed ten minutes earlier. H e hated getting up before noon on a Saturday.
"Ihopeit beto buy ussomeroundsof rum," said Rusty hopefully. Twenty-oneyear-old Rusty was the youngest member of C aptain D ailey's crew. Though he was full of optimism, his childish striped red pants reflected hislack of experience. H e was clean-shaven with short brown hair and brown eyes. His black vest was a couple sizes too big and looked baggy on histhin frame.

0 wen grunted as he adjusted his stylish tricorn hat. Of the current crew, he had served the longest with the captain. He was a shorter man in hislatetwenties and worean eyepatch. Even though it was summer, his outfit was all black, which matched the color of his thick beard. He ordered a glass of premium Jamaican rum on therocks.

The bartender brought Rusty a second glass of coconutflavored rum mixed with pineapplejuice. No sooner had they taken
their first sips than the tavern doors burst open, revealing Ivan and Macon.

0 wen scowled at them.
"Well, look who it be," said Ivan as he walked in. Ivan "Patch" H urtz wasa member of therival C aptain G oodman'screw. H ewore dark clothing with an eyepatch and a purplebandana. H is slightlyoverweight build added to his intimidating look. It was said that he was born a landlubber and only recently becamea pirate, which was in line with his reputation for being a bully.
"W hat be happenin'theother day?" asked M acon as hewalked over to them. M acon Paine was another new member of Captain Goodman's crew. He followed Ivan around constantly and was rarely seen without him. He was taller and skinnier than Ivan, though wore a similar outfit with a matching purple bandana.

M acon punched 0 wen hard in the arm, causing 0 wen to spring to hisfeet.
"You can't be winnin' a sea fight but you think you can beat us in a land fight, aye:" laughed Ivan.

M acon laughed too, even harder than Ivan.
C aptain Rich R.D ailey walked into the tavern.
"We be finishing this later," said Ivan, and they turned away to take a seat in the far corner. Even though they didnt like C aptain D ailey, they respected him enough to not insult or injure his crew right in front of him.

The captain walked toward the bar. He was a tall man who woretraditional pirategarb: ablack coat, red undershirt, long black boots, and a large hat. He wore an ornate golden key around his neck. He sat down next to 0 wen and Rusty. "A vast, me hearties." The captain gave a half-smile, which showed through his graying black beard. T hewrinklesaround his eyeslooked morepronounced than usual, and he seemed stressed.
"W hat bewrong?" asked Rusty.
T he captain glanced over at Ivan and M acon. "Wejust barely be escaping the battle with C aptain Goodman the other day. T hat be the second time, and we can't let it happen again."
"It be because were short on crew," said 0 wen, shaking his
head. "C aptain G oodman be wreaking more and more havoc and doesn't seem to be stopping."
"Aye, only I can stop it. But to do it we be needing a bigger crew," C aptain D ailey replied.
"T hat's what we've been trying to do," objected 0 wen. "But pirates be harder to come by nowadays. So many be leaving our unspoiled lifestyle behind, choosing to become landlubbers with their office jobs, cell phones, and modern ways." He spit on the ground in disgus. "Betrayers is what they be."
"I be trying to recruit more crew, C aptain," said Rusty. "But those landlubbers don't want to join, even when I tell them all the benefits."

Theidea of promoting benefitsto help with recruitment caused the captain to sit up straighter. "W hich benefits do you tell them about?"
"The best ones. I told 'em you don't need to shower. If ya lose yer hand ya get to wear a hook. And ye get to pee off the side of the boat whenever ya want. But they don't be interested." Rusty couldn't understand why everyone wasn't excited by those perks.

The captain shook his head. "T hey don't be caring about them benefits."
"W hat are we gonna do then?" asked 0 wen. "We be workin' like dogs since you fired the last crewmember." They all paused upon hearing 0 wen's comment since thefiring topic was a sensitive issue. "You be regrettin' that decision now?"

The captain sighed. "T herebeno way I could have known what would happen afterwards. But at the time, it be the right decision to fireher."
"No sense in worrying about that now," said Rusty. "We be needing to comeup with a plan for here forward."
"T hat's why I called you here," said the captain. "I figured out what landlubbers want. A nd it be the same thing us pirates want."

Rusty and 0 wen leaned forward to hear the answer.
The captain whispered, "Treasure."
At the sound of this magical word, their eyes widened and a grin spread across both their faces.
"T hey be wanting the pieces of eight, just like us," the captain continued. "If I can show them how much treasure me crew be having, they'll line up to join us."

Rusty becameexcited at thethought. "G reat idea," heexclaimed. $H$ is excitement quickly turned to doubt. "But we be your crew, C aptain. A nd we bebroke." H is body slumped in disappointment.
"Aye, and that be the problem. You all have plundered much treasure over the years, but have nothing to show for it. I bet you dont even know what you spent it on." The captain sighed heavily. "So I reached out to the only person I be knowing who could help."
"W ho?" sneered 0 wen.
The captain turned his head. "M e son, G iuseppe."
The corner of 0 wen's lip tightened upon hearing this. "G iuseppe? W hat hebecoming herefor? D idn't you say hestormed out the last time you be seeing him, cursing our pirate ways and vowing never to come back?"
"H e didn't be saying that exactly. He be saying he wouldn't come back unless-"
"Aye, I remember what hebedemanding. You don't beaccepting his terms, did ya now ?" O wen said in an accusatory tone.
"Aye," replied the captain with a heavy heart.
"W hat you be thinking!" exclaimed 0 wen. "You swore to me you'd never stop. Why you be succumbing to his demands after all thistime?"

The captain slammed his fist on the table. "D on't you be lecturing me. It be me only choice."

Rusty looked at them in confusion. "W hat's going on with Giuseppe? C aptain, you always be saying good things about him and how you be wanting to seehim."
"Aye," said the captain. "I be caring for me son, and I always be inviting him to see me. But hed always refuse. He could never get over old wounds."
"So how'd ye get him here:" Rusty scratched his head as he thought of ways the captain might motivate someone. "Did ye bribehim with a parrot?"
"N o.I made a deal that beagainst every piratebonein me body.

But what'sdoneisdone. Giuseppebelearningalot in hisprofession, and weneed that knowledge now."
"W hat's Giuseppe do? He be a great captain like his dad?" asked Rusty.

The captain shook hishead in di sappointment. "T hat's theway it should be. But alas, hebe a landlubber."

Rusty was shocked by this, and his face showed it. "Say it ain't 50."
"Aye. H e be a landlubber." T he captain scratched his neck. "If hedidn't be making that devastating mistake afew years ago..."
"W hat bethat?" asked Rusty.
"H im choosing to go to college. N ow hebea succesful finance lad, whatever that be meaning. I don't see him ever coming back to the high seas." H e took a drink of his rum. "At least some good be coming from it. He taught me much about growing me treasure, and $n{ }^{\text {w }}$ he'll be teaching you."
"T hat beexciting," said Rusty.
0 wen rolled his eyes.
"Aye," said the captain. "As ye know, G iuseppe don't be having a favorable view of pirates. I havent seen me son in years, and I be wantin' to make a good impression on him."
"I always be having a good impression of ya, C aptain," said Rusty with a smile.
"Suck up," said 0 wen under his breath.
"Thanks, Rusty." Captain Dailey wished his son felt the same. As he thought back over his life, he was proud of all he had accomplished. H e had succeeded on many adventures and achieved many victories. But now hewould tradeit all for a good relationship with his son. Guilt bubbled up inside him. H eremembered back to when $G$ iuseppe was younger. The captain regretted how he would always choose to go on treasure hunts rather than play H ooking for A ppleswith his young son. "I'm going to hit the head beforehe gets here," said the captain as he headed toward the bathroom.

Rusty turned to 0 wen. "I be lookin' forward to meeting Giuseppe. C aptain always be saying good things about him."
"I don't know why," retorted 0 wen. "I beabetter piratethan he
could ever be, yet the captain don't be realizing it." O wen fantasized about becoming history's greatest pirate, visualizing himself as a captain oneday.

Thetavern doors opened, reveal ing Giuseppe.

## Upcoming Chafters

Hopefully you enjoyed this preview of the first personal finance adventure novel for young adults and adults. Feel free to share this excerpt with others who could benefit from it.

Many lessons await the characters in the rest of the book, all building up to the exciting conclusion. Over seventy topics are covered. These include:

- Become debt-freefaster without needing extra income
- Set up your accounts to become wealthy automatically
- Step-by-step instructionsto improve your credit score
- Theoptimal investments for your 401(k)
- H arness your financesto blow money on things you want
- Save money on your mortgage and pay it off in less time
- A nd the ultimatelesson of all

In addition, there is a free bonus chapter that reveals a goalsetting system which can bring you the thriving life of financial success you deserve.

You have started to take control of your financial life by reading this excerpt, now keep up the momentum! Don't let another day go by without taking the necessary steps required to achieve financial freedom. Pirates of Financial Freedom will give you the foundation you need to achieve unbelievable future success, so get a copy of thewholebook for you and your loved ones today at www.PO FFbook.com/details.


## About the Author

Joey Fehrman, CFA, is an Ivy League graduate with over seven years experience in finance. He has managed millions of dollars for wealthy families and institutions for two large wealth management teams at top-tier investment banks. While there, he managed portfolios, provided financial advice, and developed profitable investment strategies. He studied for years to become a Chartered Financial Analyst charterholder, the gold-standard designation in the finance industry.

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## Reader's Notes

## An entertaining way to master life-changing personal finance skills, great for those in their teens and twenties

With his back against the wall, Captain Dailey is forced to make a deal that's against every pirate bone in his body. In return, his son must save the crew from their financial problems before it is too late.

In between gun fights, kidnappings, a blossoming romance, humorous pirateisms, mythical beasts, and a long-lost treasure so extraordinary that it threatens to tear the crew apart, they must master:

- Paying down debt quickly
- Effortlessly saving for retirement
- Securing a higher credit score
- Investing in the stock market
- Budgeting effectively
- Prudent spending habits
- Buying a first home
- Achieving powerful money mindsets
- And much, much more

Apply these powerful lessons in your life right now and take control of your financial destiny!


